



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as "MoU") is entered into on this [Date], by and between:

Federation of Pharma Entrepreneurs (FOPE) having its Registered address at 301, (3rd Floor), Palm Court, Sector-16, Gurugram (HR) PIN-122022, is a leading organization driving growth and innovation in the pharmaceutical industry through collaboration, knowledge sharing, and entrepreneurial support. Hereinafter, referred to as 'First Party' or "FOPE" acting through Mr. Jagdish Kumar, Executive Director, FOPE authorised representative vide its 16th Annual General Body Meeting of the FOPE held on 10th June, 2023.

And

Gurugram University, Gurugram (GUG) having its address at Sector 51, Gurugram – 122018 is a government institution in Gurugram, Haryana. It offers a wide range of undergraduate, postgraduate, and doctoral programs across diverse fields, providing students with quality education and industry-relevant skills. Hereinafter, referred to as 'Second Party' of "GUG". Acting through is Registrar Dr. Rajiv Kumar Singh.

Collectively referred to as the "Parties."

In pursuit of their respective goals and objectives both organisations are willing to work together.

NOW, THEREFORE, the Parties wish to record their in-principle understanding as follows:

1. Objective

The objective of this MoU is to establish an understanding between FOPE and GUG for the purpose of mutual co-operation in Research, Training, Placement, facilities, Extension activities and sharing of all academic resources between two institutions for:

- providing the Parties, a general framework for detailed negotiations to enter into a formal agreement; and

- assisting the Parties in raising funds or outlining the project details to third parties and enabling them to initiate regulatory processes, if any

2. ARTICLE 1 - Areas of Collaboration:

2.1. Research Collaborations: Both parties may engage in research collaborations. This collaboration may lead to joint research projects, publications, and presentations at national and international forums. This would enhance research capabilities and visibility of both parties within the scientific community. The facilities set up under this project like library, research tools including Lab etc will be made available to the members of both the parties.

2.2. Centre of Excellence – for Pharma Research, Training and Skill Development: The MoU provides avenues for FOPE members to get access to the specialised training programs and skill development initiatives through the “Centre of Excellence” to be setup in collaboration with FOPE and Pharmacy Council of India (PCI). FOPE members can design and deliver specialized training programs, workshops, and seminars to enhance the skills and competencies of students and professionals in the pharmaceutical domain. This collaboration contributes to the overall growth and development of the industry workforce.

2.3. Knowledge Sharing and Learning Opportunities: Experts of both the institutions to deliver sessions and joint consultations in research, prepare project proposals, extension activities etc for the benefit of society at large. Jointly organize, host and participate Management Development Programs, Seminars, and Conferences. Organizing and conducting Joint certification programs on mutually agreeable terms.

2.4. Curriculum Development: FOPE will render its industrial knowledge and experience to developing new subjects, inclusive of new technologies, content development for GUG. The collaboration will enhance the quality and relevance of the curriculum, thereby equipping students with the necessary knowledge and skills to excel in the pharmaceutical industry. GUG will invite & nominate at least one member from FOPE on Board of Studies for Department of Pharmaceutical sciences.

2.5. Access to Talent Pool: FOPE through its members will provide internships for students from B. Pharma, M. Pharma and other professional courses. FOPE will extend support in facilitating placement opportunities for eligible students, leveraging its industry connections and network. This offers FOPE members an opportunity to identify and nurture talent, recruit promising individuals, and bridge the industry-academia gap. GUG will try and groom students to respect the terms of engagement and respect the tenure of

placement. GUG can formalise a long internship model where the student is sent to the company for a specified period (for e.g., 6 months or 1 year) of internship and upon successful completion student will secure a permanent job at the company.

2.6. TQM and Lean Projects: The Parties may lay down the mechanisms or Special Purpose Vehicles where faculty and students of GUG may conduct Lean and Total Quality Management projects with FOPE members

2.7. Continuing Education and Professional Development: GUG will offer special continuing education programs and professional development courses for FOPE members. These programs will focus on leadership development, business communication, marketing skills, supply chain etc. through certificate courses like executive MBA or short-term course. On mutually agreed fee structure.

2.8. Projects & Collaborative Programs; Prepare joint research projects, which are mutually beneficial for funding by various agencies/institutions in India and abroad. Organize events like international conference, marketing fest, or exhibition etc for Pharma Industry in collaboration with FOPE.

2.9. Recognition and Awards: GUG in collaboration with FOPE, will recognize and acknowledge outstanding achievements and contributions made by FOPE members to the pharmaceutical industry. This recognition may include awards, certificates of appreciation, and opportunities to showcase success stories and innovations. Such recognition will raise the profile of FOPE members and their organizations within the industry.

2.10. Formal Agreement: The terms of this areas of collaboration are not comprehensive and additional terms, including further clarification of areas of responsibility, resources to be committed and reasonable representations and warranties will be incorporated upon execution of a formal agreement in relation to all or any of the areas of collaboration mentioned herein.

3. **ARTICLE 2 – General Terms**

3.1. The MOU between both the parties may be supplemented by detailed work plans to be developed jointly which describe more specifically the activities to be carried out under this collaborative program.

3.2. Any Outcome of the Research in terms of Publications, funding, copyrights, patents and IPR can be shared based on the effort and may be used either or both the parties with due recognition of each party's contribution with mutual consent.

3.3. If a need arises, GUG and the FOPE may constitute a Joint Committee to work out the practical challenges of collaboration if any, between the two institutions in general and to ensure proper and effective implementation of this MOU.

3.4. The benefits accrued or arising from this collaborative effort may be used by either or both the parties with due recognition of each party's contribution with mutual consent.

3.5. **Non-Binding Effect:** This MoU is being signed by the Parties to evidence there in principle non – binding intentions. The Parties acknowledge that no legally binding obligations are intended to arise between them as a result of the signing of this MoU. Binding obligations are only intended to arise upon signing by the parties of a formal written agreement. The Parties agree and acknowledge that nothing contained in this Memorandum of Understanding constitutes any of them as agent, partner or trustee of any other of them, or to have authority or power to act for, or create or assume any responsibility or obligation on behalf of any other Party.

4. Duration and Review

This MoU shall be effective from the date of signing and shall remain in force for a period of **Three (3)** years. Both parties agree to review and evaluate the progress and effectiveness of the collaboration annually. The review will include assessing the achievement of collaborative goals, identifying areas of improvement, and considering amendments or extensions to this MoU as mutually agreed upon.

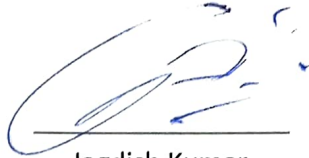
5. Termination

Either party may terminate this MoU by providing written notice to the other party 90 Days in advance. Termination shall not affect the rights and obligations arising from activities initiated under this MoU prior to the termination date.

6. Confidentiality

FOPE and GUG agree to treat any confidential information shared during the collaboration as confidential and shall not disclose such information to any third party without prior written consent. Parties shall enter into a separate binding agreement as and when any confidential information is shared by either party.

IN WITNESS WHEREOF, the authorized representatives of the Parties have duly executed this Memorandum of Understanding as of the date first above written.




Jagdish Kumar,
Executive Director,
Foundation of Pharma Entrepreneurs
(FOPE)
[with Stamp]




Dr. Rajiv Kumar Singh,
Registrar,
Gurugram University, Gurugram (GUG)
[with Stamp]


Witnesses 1:


B.R. SIKRI
Chairman FOPE


Witnesses 1:


(Prof. S.C. Kundra)
DAA & Dean Life Sciences
Gurugram University

Witnesses 2:


10/8/2023
SUHIL KHANDLWAL AHUJA
Director General (GUG)
FOPE

Witnesses 2:


10/8/2023
(Prof. A.S. Yadav)
Chairperson
Pharmacy Dept